



CITY OF FRISCO

GEORGE A. PUREFOY MUNICIPAL CENTER  
6101 FRISCO SQUARE BLVD  
FRISCO, TEXAS 75034  
TEL 972.292.5000  
WWW.FRISCOTEXAS.GOV

November 29, 2023

IBS of Dallas  
10200 Plano Rd. Suite 200  
Dallas, Texas 75238  
214-535-8666  
[mark.sanders@ibsa.com](mailto:mark.sanders@ibsa.com)  
Mark Sanders

**Competitive Sealed Bid #2010-010**

**Award Date:** 12/5/2019  
**Contract Renewal Period:** 12/5/2023 – 12/4/2024

The City of Frisco is requesting a one-year renewal to continue your services under the same terms and conditions on the above referenced subject contract. A mutually agreed upon increase of 20% will take effect on the first date of the renewal period with the new rates attached.

Please acknowledge receipt of this letter by signing and emailing it to Allye Potter at [apotter@friscotexas.gov](mailto:apotter@friscotexas.gov).

MARK SANDERS  
Name

12-4-23  
Date

  
Signature

We look forward to a continued successful business relationship. If you have any further questions, please contact the Purchasing Division at (972) 292 5546.

Sincerely,

Allye Potter  
Senior Buyer

City of Frisco Bid Tabulation  
 Bid 2010-010  
 Automotive and Equipment Batteries  
 Opened November 21, 2019

IBS of Dallas  
**\$23,649.12**  
 2100 Jo Dr Suite 1008  
 DeSoto, TX 75115  
 214-535-8666  
[mark.sanders@ibsa.com](mailto:mark.sanders@ibsa.com)  
 Mark Sanders

#	Locked	Items	Selected	Lowest	Top/Side Mount	Cold Cranking Amps	Quantity Required	Part Number	Unit Price	Total Cost
No Basket (14)										
#0-1	FALSE	BATTERY, GRP 31 TOP MOUNT			TOP	950	6	PF-31P-7	\$71.94	\$431.64
#0-2	FALSE	BATTERY, UNIVERSAL TOP MOUNT			TOP	700	4	M-24HC	\$74.34	\$297.36
#0-3	FALSE	BATTERY GM SIDE MOUNT			SIDE	770	5	MTP-78	\$91.14	\$455.70
#0-4	FALSE	BATTERY, GRP 31 TOP STUD MOUNT			TOP	950	15	PF-31-7	\$71.94	\$1,079.10
#0-5	FALSE	BATTERY, FORD TOP MOUNT			TOP	700	2	M-65HC	\$88.74	\$177.48
#0-6	FALSE	BATTERY, UNIVERSAL TOP MOUNT			TOP	550	4	M-24FHC	\$74.34	\$297.36
#0-7	FALSE	BATTERY, 14-17 PRIUS			TOP	325	1	MTX-S46B24R	\$130.74	\$130.74
#0-8	FALSE	BATTERY 04-11 PRIUS			TOP	320	1	MTX-S46B24R	\$130.74	\$130.74
#0-9	FALSE	BATTERY, FORD VEHICLES			TOP	850	75	M-65HC	\$88.74	\$6,655.50
#0-10	FALSE	BATTERY, FORD LATE MODEL			TOP	600	36	MT-59	\$77.94	\$2,805.84
#0-11	FALSE	BATTERY, AGM, TAHOE 760CCA			TOP	760	82	MTP-94R/H7-1	\$122.34	\$10,031.88
#0-12	FALSE	BATTERY FOR SMITHCO			TOP	480	1	M-24FHC	\$74.34	\$74.34
#0-13	FALSE	BATTERY FOR ZD331 MOWER			TOP	450	14	MT-51R	\$71.94	\$1,007.16
#0-14	FALSE	BATTERY FOR MOWER			TOP	235	2	SP-30	\$37.14	\$74.28

Core Fee	\$20.00 Auto/\$30.00 Lite Commercial/\$60.00 Heavy Commercial
Percent Discount for batteries not on bid	20%
State of Texas Sales Fee	\$3.00
Can you meet 48 hr delivery?	Yes (Same Day)
Can you provide 3 YR Warranty?	Yes