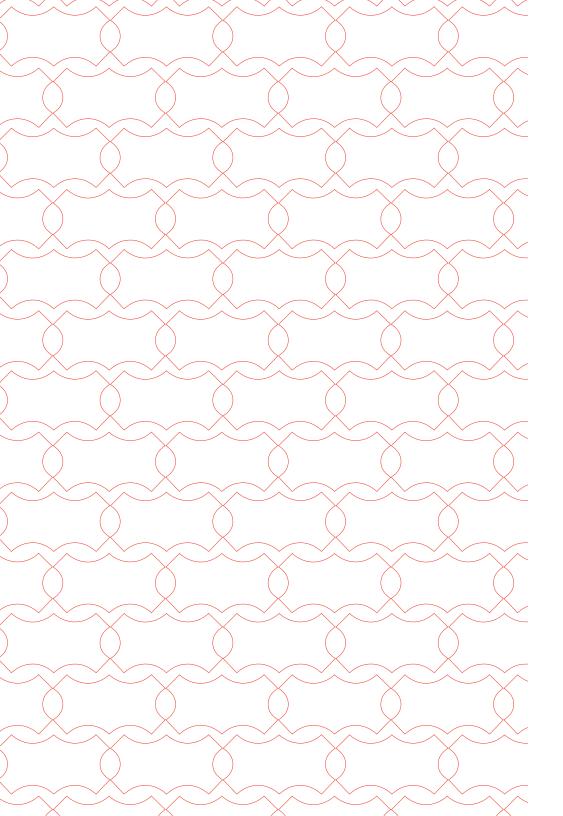


# POPULAR ANNUAL FINANCIAL REPORT

For the Year Ended September 30, 2015





# POPULAR ANNUAL FINANCIAL REPORT

**SEPTEMBER 30, 2015** 



**Prepared by: Financial Services Department** 

**Director** 

Anita Cothran, CGFO

**Assistant Director - Controller** 

Danny Collier, CPA

**Assistant Director - Budget** 

Jennifer Hundt, CPA, CGFO

The Popular Annual Financial Report (PAFR) is intended to summarize the statistical, economic and financial information contained in the 2015 Comprehensive Annual Financial Report (CAFR). The CAFR was prepared in conformance with generally accepted accounting principles (GAAP) and was independently audited by Crowe Horwath LLP. The PAFR, while unaudited, provides a brief analysis of where the City's revenues come from and where the dollars are spent as well as trends and local economic information. It is presented as a means of increasing public awareness about the City's financial condition through a more user-friendly presentation. Most of the detailed financial information in this report refers to our operating accounts, not all the individual funds and component unit funds. For a more detailed, GAAP basis, full disclosure review of the individual funds and component unit financial statements, one should refer to the City's CAFR that is accessible through the City's website: www.friscotexas.gov

# TABLE OF CONTENTS



Frisco City Council	3
Population/Demographic Trends	4
<b>Economic Development</b>	6
Statement of Net Position	8
Statement of Activities	10
Governmental Activities Analysis	13
Capital Assets	14
Debt Service	15
General Fund Trends	16
Property Tax Values	17
<b>Property Tax Rates</b>	18
Sales Tax Collections	20
<b>Business-type Activities</b>	21
2016 Appropriation	22
Staffing Level History	24
Achievements	25

The City of Frisco, incorporated in 1908, is located in west central Collin County and east central Denton County, approximately 25 miles north of downtown Dallas at the intersection of the Dallas North Tollway (DNT) and State Highway 121, now known as Sam Rayburn Tollway (SRT). US Highway 380 is the northern border for the City, FM 423 is the western border, Custer Road the eastern border and State Highway 289 is a major north/south corridor. DFW Airport and Love Field are within a short 30 minute drive.

Frisco is a political subdivision that operates as a home-rule city under the laws of the State of Texas and a charter approved by the voters in 1987 and amended in 2002 and 2010. The City operates under the Council/Manager form of government. Policy making and legislative authority are vested in the governing council, which consists of the Mayor and six members elected at large. The Council is responsible for, among other things, passing ordinances, adopting the budget, appointing committees, and hiring the City Manager, City Attorney and Municipal Judge.



John Keating, Mayor Pro Tem Place 4



Maher Maso Mayor



Will Sowell, Deputy Mayor Pro Tem Place 3



Bob Allen Place 1



Jeff Cheney Place 2



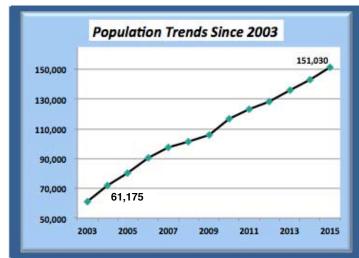
Tim Nelson Place 5



Scott Johnson Place 6

# POPULATION AND DEMOGRAPHIC TRENDS

#### U.S. Census 1910 332 733 1920 618 1930 670 1940 736 1950 1,184 1960 1,845 1970 3,420 1980 1990 6,138 2000 33,714 2010 116,989



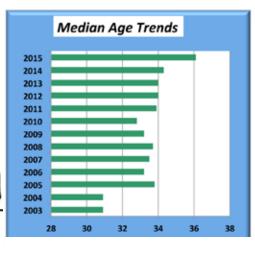
The annual population growth rate in 2015 was 5%, with a gain of over 7,000 residents.

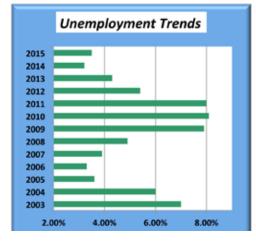
# 20% GROWTH

# Denver Chicago geles FRISCO Dallas

# **DEMOGRAPHICS**

Frisco continues to experience a substantial population growth and has been considered one of the fastest growing cities in the United States over the past ten years.







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# **ECONOMIC DEVELOPMENT**

Frisco is home to a diversified group of companies. The Frisco Economic Development Corporation (FEDC) continues implementing concepts identified in the Comprehensive Economic Development Strategy adopted in 2010. The areas of industry focus are: Computers & Electronics, Medical Services, Telecommunications, Financial Services, Software & Media, Entertainment & Recreation and Renewable Energy. Also included in the strategy are four major focus goals for the FEDC:

- Attract jobs from outside the DFW metroplex;
- Retain & expand local businesses
- Enhance Frisco's innovation culture through entrepreneurship
- Improve product readiness & competitiveness

For FY15, the FEDC facilitated 25 new projects, potentially filling or adding over 9 million square feet, with an estimated capital investment exceeding \$1.9 billion and potentially creating/retaining over 28,000 jobs.



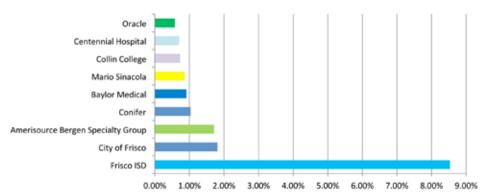
# CORPORATE PRESENCE AND MAJOR EMPLOYERS

Gearbox Software relocated their corporate headquarters to The Tower at Frisco Square during 2015. Frisco Bridges Place, a spec six-story, Class A Office building offering 170,000 square feet of new office space is expected to open in spring 2016. Also under construction in 2015 with an expected opening in summer 2016, is Verona Villa, a 16,000 square-foot, high-end event center.

Progress continues in Frisco's \$5 Billion Dollar Mile. Within the one mile stretch of the Dallas North Tollway, between Warren Parkway and Lebanon Road, four mixed-use, destination development projects represent more than \$5 Billion in capital investment. The four projects are either under construction or announced and include: The Star in Frisco at 91 acres; Frisco Station at 292 acres; The Gate at 41 acres and Wade Park at 175 acres. The Ford Center at the Star in Frisco is expected to open late summer 2016.

Looking forward, the City anticipates continued development interest and investment as our business attraction and retention efforts, as well as our schools, public safety, infrastructure and parks systems make Frisco one of the best places to locate and grow a business or raise a family.

# Principal Employers as a Percentage of Total City Workforce FY 2015



<del>-</del>7-

# **GOVERNMENT-WIDE STATEMENT OF NET POSITION**

Government-wide financial statements provide financial information about the City as a whole. The government-wide focus is on the sustainability of the City as an entity and the change in aggregate financial position resulting from the activities of the fiscal period for governmental activities and business-type activities.



Summary Statement of Net Position - 5 year Analysis										
Assets	\$	2015 2,217,229,460	\$	2014 1,880,385,283	\$	2013 1,705,231,756	\$	2012 1,608,208,729	\$	2011 1,631,533,265
Deferred Outflow of Resources Liabilities		26,926,995 978,684,856	-	23,264,523 806,330,160		654,530,778		625,938,922		657,451,026
Deferred Inflow of Resources		1,328,104		-		-		-		-
Net Position Net Investment in Capital Assets		1,109,352,226		966,883,280		925,126,294		871,045,696		877,640,841
Restricted		80,576,379		59,136,256		47,653,191		17,046,486		14,810,125
Unrestricted		74,214,890		71,300,110		77,921,493		94,177,625		81,631,273
Total Net Position	\$	1,264,143,495	\$	1,097,319,646	\$	1,050,700,978	\$	982,269,807	\$	974,082,239

Net Position, the amount that assets and deferred outflows of resources exceed liabilities and deferred inflow of resources, may serve over time as a useful indicator of a City's financial position. It is a snapshot of the City's entire resources and obligations, or net worth, at the close of the fiscal year. The City's combined net position is \$1.2 billion as of September 30, 2015, which consists of \$971 million in governmental activities and \$293 million in business-type activities.

# The three components of net position are:

**Net Investment in Capital Assets**, represent the City's investment in land, buildings, improvements other than buildings (infrastructure), machinery, equipment, vehicles and construction in progress, less unspent bond proceeds.

**Restricted assets** represent external restrictions imposed by creditors, grantors, contributors, or regulations of other governments and restrictions imposed by law through constitutional provisions or enabling legislation.

**Unrestricted assets** represent assets that may be used to meet the City's ongoing obligations to citizens and creditors.

# **GOVERNMENT WIDE-STATEMENT OF ACTIVITIES**

# **Summary Statement of Activity –** 5 year Analysis

REVENUES	2015	2014	2013	2012	2011
General:					
Property tax	\$ 85,412,246	\$ 75,849,283	\$ 69,014,412	\$ 67,161,904	\$ 64,673,844
Sales tax	36,003,036	34,196,948	29,158,661	24,489,084	21,852,287
Other tax	33,515,804	31,138,619	30,448,373	33,053,515	32,276,834
Investment & other	1,126,915	443,179	722,397	692,414	715,991
Program:					
Charges for services	113,904,792	100,728,425	95,659,529	84,119,979	83,484,121
Grants and contributions	174,270,328	83,653,721	81,349,065	20,120,558	34,769,478
Total revenue	444,233,121	326,010,175	306,352,437	229,637,454	237,772,555
EXPENSES					
Total expenses	277,409,272	255,659,066	237,921,266	221,449,886	213,198,672
Change in net position	166,823,849	70,351,109	68,431,171	8,187,568	24,573,883
Net position, beginning	1,097,319,646	1,050,700,978	982,269,807	974,082,239	949,508,356
As restated		(23,732,441)	-	-	-
Net position, ending	\$ 1,264,143,495	\$ 1,097,319,646	\$ 1,050,700,978	\$ 982,269,807	\$ 974,082,239



The **Statement of Activities** presents information showing how the government's net position changed during the most recent fiscal year. All revenues and expenses are taken into account as soon as the underlying event is known, regardless of the timing of related cash flows. Revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

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### **FUNDS**

The City utilizes several different fund types to track financial activity. Most common descriptions are:

**General Fund** - The chief operating fund of the local government. Generally accepted accounting principles prescribes that the general fund be used to account for all financial resources except those required to be accounted for in another fund.

**Special Revenue Funds** - Accounts for proceeds of specific sources that are legally restricted or have been restricted for specific purposes

**Capital Project Funds** - Accounts for major capital acquisition and construction activities.

**Debt Service Funds** - Accounts for the accumulation of resources and the payment of general long-term debt.

**Enterprise Funds-** Accounts for services financed by fees charged for goods and services. Financially managed like a business and referred to as business-type activities.

## REVENUE CLASSIFICATIONS

**General:** Taxes - Property taxes (ad valorem) are the largest revenue source for the City. Sales tax, franchise tax from utilities, intergovernmental property tax for the Tax Increment Financing District, and mixed beverage taxes are also collected by the City. Details for the major governmental revenue sources can be found on the following pages of this report.

**Program: Charges for Services** - Revenues in this classification include our permits and licenses fees, ambulance and public safety fees, parks and recreation user fees, rentals, utility fees for water, sewer, garbage, and stormwater.

**Program:** Grants & Contributions - Revenues in this classification include any grants we have received during the year. Contributions include the developer contributions for infrastructure (roads and utilities), impact fee collections, assessment fee collections and various smaller donations for operations.

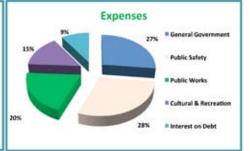
# **GOVERNMENTAL ACTIVITIES ANALYSIS**

The City's governmental activities include the general fund, special revenue funds, capital project funds, and debt service funds; while business-type include the enterprise funds. The information below provides a short-term view of government operations and illustrates how services are financed.

The majority of the City's basic services, such as police, fire, libraries, parks & recreation, development, public works, and general administration are reported in governmental funds. Property taxes, sales taxes, and franchise fees finance most of these activities. Governmental funds focus on how money flows in and out of those funds and the balances left at year end that are available for spending. The City of Frisco maintains 15 individual governmental funds. As of September 30, 2015, the City of Frisco's governmental funds reported a combined ending fund balance of \$246 million, an increase of \$18 million in comparison to the prior fiscal year.

Total revenues for governmental activities increased when compared to the prior year by over \$100 million, mainly attributed to capital contributions from developers. General revenue had a net increase of \$24.2 million attributed to an increase in property tax revenue, sales tax collections, franchise taxes and intergovernmental revenues. Program revenues had an increase of \$74 million where we saw charges for services increase for recreation fees and building permits, and we saw major increases in capital contributions or developer contributions for capital projects. Total expenses for governmental activities increased \$16 million or 9%. Major expenses include salaries and benefits of \$80 million or 40%, and depreciation expense of \$48.9 million or 24%.



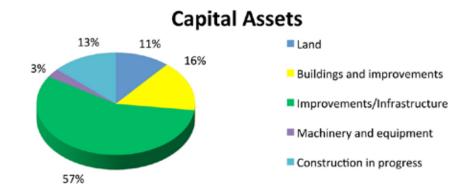


# CAPITAL ASSETS - WHAT WE OWN

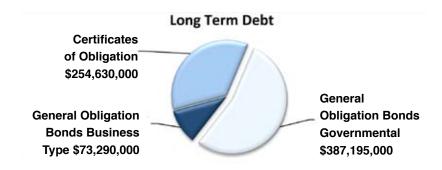
# LONG TERM DEBT SERVICE - WHAT WE OWE

By far, the largest portion of the City's net position (86%) reflects its investment in capital assets (land, buildings, machinery and equipment) less any related debt used to acquire those assets that is still outstanding. The City uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources since the capital assets themselves cannot be used to liquidate the liabilities.

As of September 30, 2015, \$1.6 billion of the City's assets are invested in a broad range of capital assets, such as land, roads, water & sewer lines, public buildings, park facilities, machinery & equipment and construction in progress.



At September 30, 2015, the City's total long-term debt for its governmental and business-type activities totaled \$715,115,000, which includes all debt for the city, excluding premiums and discounts.



GO bonds are issued for various City projects and repaid with ad valorem taxes. The major expend over the past ten years was to construct new streets (48%). CO Bonds are issued for the Utility System infrastructure and for leased facility construction (such as the arena and stadiums).

Current Bond Ratings	Standard & Poor's Corporation	Moody's Investor Services
General Obligation Bonds Certificate of Obligation Bonds	AA+ AA+	Aa1 Aa1







# **GENERAL FUND TRENDS**

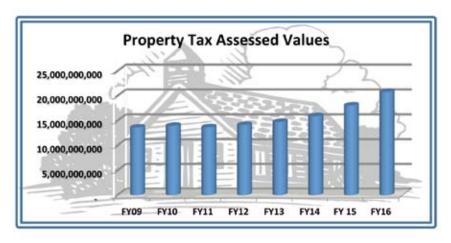
The fund balance (equity) of the general fund increased \$14.2 million to \$59.9 million from the prior year balance of \$45.7 million. Fund balance is a particularly important measure in the general fund because it reflects the primary functions of the government and includes local tax revenues. At the end of the current fiscal year, unassigned fund balance for the general fund of \$44,957,984 is 40% of general fund expenditures. City financial policy requires us to maintain at least three months of expenditures or 25% in fund balance.

REVENUES:		2015		2014		2013		2012		201
Taxes:										
Property	\$	50,391,928	\$	43,465,631	\$	38,344,822	\$	36,360,872	\$	34,568,461
Sales		36,003,036		34,196,948		29,158,661		24,489,084		21,852,287
Franchise		8,922,736		8,395,425		7,472,273		7,590,666		7,752,004
Other		829,668		678,099		491,559		423,237		520,843
Charges for services		22,875,478		20,899,826		19,147,046		16,049,400		15,071,71
Intergovernmental		1,461,079		2,687,815		875,654		944,210		1,321,34
Investment earnings		277,759		78,094		92,730		133,098		113,46
Contributions, donations and grants		103,285		255,460		143,452		194,263		122,44
Payments from component units		51,000		50,000		45,000		25,508		
Miscellaneous		416,398	_	470,088	_	2,210,177	_	217,989	_	201,30
Total revenues		121,332,367		111,177,386		97,981,374		86,428,327		81,523,87
EXPENDITURES:										
Current:										
General government		33,748,034		32,047,031		25,215,566		21,229,301		20,900,49
Public safety		51,644,445		45,276,993		42,027,753		39,018,640		36,330,40
Public works		8,694,316		8,156,935		7,078,839		6,477,940		6,209,73
Culture and recreation		14,838,311		13,777,432		12,917,182		12,808,617		12,682,72
Capital outlay		3,314,955		2,505,659		2,692,240		1,803,334		1,791,45
Debt service:										
Principal retirement	_	-	_	-	_		_	-	_	718,456
Total expenditures	_	112,240,061	_	101,764,050	_	89,931,580	_	81,337,832	_	78,633,26
	_	9,092,306	_	9,413,336	_	8,049,794	_	5,090,495	_	2,890,607
OTHER FINANCING SOURCES (USES):										
Proceeds from sale of assets		115,537		1,203,437		76,962		98,334		38,67
Transfers in		5,751,010		1,332,781		729,498		722,080		728,58
Transfers out		(717,281)		(1,612,981)		(6,043,503)		(1,182,294)		(1,544,60)
Total other financing sources and uses		5,149,266	Ξ	923,237	Ξ	(5,237,043)	Ξ	(361,880)		(777,34
Net change in fund balances		14,241,572		10,336,573		2,812,751		4,728,615		2,113,25
Fund balances, beginning		45,747,788		35,411,215		32,598,464		27,869,849		25,756,59
Fund balances, ending		59,989,360		45,747,788	s	35,411,215		32,598,464		27.869.849

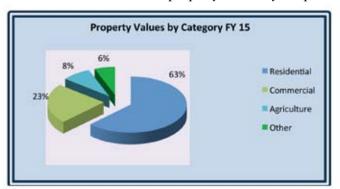
# **REVENUE SOURCES - PROPERTY TAX VALUES**

Ad valorem property tax collections for operations and debt service are the City's largest revenue source and were \$85.4 million for FY 15. The Appraisal District's assessed value for the tax roll on January 1, 2014, (which the 2015 levy was based), totaled \$18 billion. This tax roll included \$829 million in new property or a 5.21% increase and an increase of \$1.3 million or 8.30%, in existing property values. Overall, the January 1, 2014 tax roll increased \$2.1 billion or 13.51% over the prior year. For illustration, we have also included our FY 16 assessed values of \$20.7 billion, an increase of 15.23% over FY 15.

The City is permitted by Article XI, Section 5 of the State of Texas Constitution to levy taxes up to \$2.50 per \$100 of assessed valuation.



86% of Frisco's property tax value is the combination of single-family residence and commercial real property. The City's top five taxpayers are Stone-



briar Mall, BPR Shopping Center, Hall Office Portfolio, Tenet Frisco and Frisco Station with a combined taxable value of \$545 million.

# **REVENUE SOURCES - PROPERTY TAX RATES**

Frisco's tax rate was \$.46 cents per \$100 of assessed valuation for FY15. The total tax rate includes \$.286791 cents for operations and maintenance (O&M) with \$.173209 cents for debt service (I&S). Frisco continues to offer one of the lowest municipal tax rates in the area. Our certified property tax base for FY 2015 was \$18 billion, with a \$60,000 exemption for Seniors Over 65.

The total property tax bill for a Frisco property owner includes the City, County, Independent School District, and College District (within Collin County). The chart shows the tax rate for each entity for FY 2015, for residents in Collin County and Frisco ISD.

Value for your Tax Dollars



Frisco Independent School District \$1.46



City of Frisco \$0.46



Collin County \$0.235





The annual residential property tax bill for an average home valued at \$300,000 in Collin County, Frisco ISD was \$6,711 for FY 15. The City's share is \$1,380 per year or \$115 per month. The chart below shows how much of the annual City tax bill is allocated to each department and debt service.





# REVENUE SOURCES - SALES TAX COLLECTIONS

# **BUSINESS-TYPE REVENUES AND EXPENSES**

Total sales tax collections were over \$72 million for FY15, an increase of 5% over the prior fiscal year. The increase is due to overall collection increases particularly in retail sales and includes the 1% collected for the Type A and Type B Corporations (our component units).



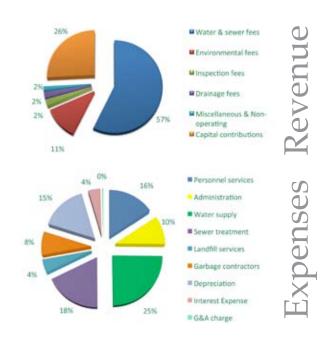
The City's local portion of 1% of the 8.25% sales tax is used to fund general fund expenses. The other 1% is used to fund our Type A & Type B corporations at .50% for economic development and .50% for park development. Sales tax collections are produced from Frisco's sizeable retail base, including a regional shopping mall, hundreds of specialty shops/boutiques and several other major retailers located in the City.



We maintain separate enterprise funds to account for water and sewer, environmental services and stormwater drainage activities. These funds account for "business-type activities", similar to those found in the private sector, that include services funded through user charges.

The City's water and sewer system recorded charges for services of \$69 million and impact fees and contributions of \$30 million. Total operating expenses were \$66.2. The most significant expenses of the water and sewer fund were \$19.4 million to purchase water, \$14 million for the cost of sewage treatment, \$9.6 million for landfill charges and garbage collection, \$12 million for depreciation and \$10.9 million for salaries and benefits.

The charts below reflect the total revenues and expenses for all of the City's business type activity funds, including Utilities, Stormwater and Environmental Services.

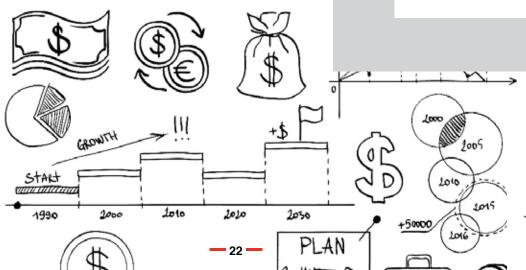


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Revenues by Type								Expenses by Object					
Fund Title	Estimated Beginning Balance 10/01	Taxes	Licenses & Permits	Fees	Interest	Miscellaneous	Interfund Transfers In	Salary & Benefit	Service & Commodity	Capital Outlay	Interfund Transfers Out	Estimated Ending Balance 9/30	
General Fund	\$ 39,921,208	\$ 107,514,992	\$ 7,965,374	\$ 11,009,376	\$ 76,508	\$ 1,894,255 \$	851,670	\$ 89,086,972	\$ 34,016,075 \$	4,642,293	1,089,668	\$ 40,398,375	
Insurance Reserve Fund	3,073,750				8,000		700,000					3,781,750	
Capital Reserve Fund	10,870,375				3,500			-				10,873,875	
Public Leased Improvement Fund	184,009			225,579	150		800,000		1,076,556			133,182	
Special Events Fund	235,013			240,000		100,000	40,000		310,000	70,000		235,013	
Workforce Housing Fund	472,700				2,000				36,300			438,400	
Public Arts Fund	281,202				1,000		146,378	71,960	24,418			332,202	
Superdrome Fund	1,437,076				5,000				80,004			1,362,072	
TIRZ Funds	3,118,686	5,673,126		20,371,504	2,000	4,663,197	3,721,442		13,500,230		19,815,903	4,233,822	
Court Technology Fund	403,900			200,000	200				92,301	52,000	144,000	315,799	
Traffic Control Enforcement	158,251			485,605	150				450,000			194,006	
Hotel/Motel Tax Fund	1,425,303	4,343,200			1,000	561,365		1,241,512	2,147,187		1,477,500	1,464,669	
Frisco Square MMD Fund						397,777					397,777		
Panther Creek PID Fund	3,122			215,000	65,000						283,100	22	
Grants Fund						1,920,000	80,000		1,300,000	700,000			
CDBG Fund						575,568		-	575,568				
Public Television Franchise Fund	664,474	368,650			1,200			-		260,575		773,749	
Capital Projects Fund	325,028					61,931,130	2,718,257			54,784,927	44,670	10,144,818	
Thoroughfare Impact Fee Fund	22,645,511										1,000,000	21,645,511	
Park Dedication Fee Fund	14,658,152											14,658,152	
Debt Service Fund	4,706,849	32,014,134			20,000	5,704,825	20,696,780		58,306,568			4,836,020	
Utility Fund	33,471,213			77,489,892	20,000	400,000	3,263,257	13,007,458	66,854,653	1,148,408		33,633,843	
Utility Capital Projects Fund	998,300					15,000,000				10,000,000		5,998,300	
Utility Impact Fee Fund	26,075,417										3,000,000	23,075,417	
Stormwater Fund	745,755			2,863,864	1,000			1,188,369	1,077,546	57,000	510,435	777,269	
Environmental Services Fund	6,300,851			13,432,035	1,000			944,796	11,333,104	160,210	960,789	6,334,987	
Community Development Fund	55,326,451	19,368,726			39,000	735,554	422,303		10,142,406	16,000,000	1,678,132	48,071,496	
Economic Development Fund	84,454,179	19,368,726			54,000	1,507,737		1,735,000	18,612,854	24.030.000	3,038,114	57,968,674	
Charitable Foundation Fund	14,290	-	-		-	1,700	-	-	1,700	-	-	14,290	
Totals	\$ 311,971,065	\$ 188,651,554	\$ 7,965,374	\$ 126,532,855	\$ 300,708	\$ 95,393,108 \$	33,440,087	\$ 107,276,067	\$ 219,937,470 \$	111,905,413	33,440,088	\$ 291,695,713	

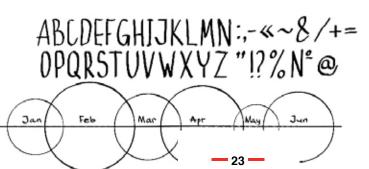
# **BUDGET APPROPRIATIONS FY 2016**

City Council adopted the FY 2016 Budget in September 2015, as required by City Charter. The budget is balanced with operating revenues exceeding expenses.



Total estimated revenues for FY16 include 42% for taxes, 30% for fees charged, 4% for interest income & miscellaneous, 7% for interfund transfers and 17% for bond proceeds to continue the Capital Improvement Programs, which are classifed above in miscellaneous income.

Services account for 47% of the total expense, with salary and personnel costs totaling 23%. Capital outlay for the new budget year is projected to be 24% of the total expense with interfund transfers accounting for 7%.





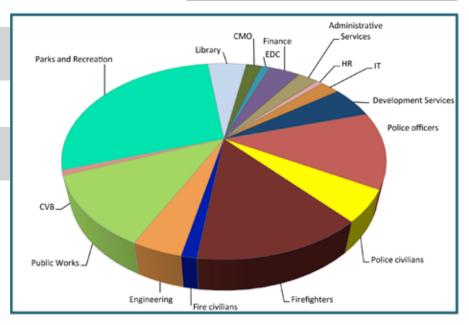






# STAFFING LEVEL HISTORY

	Staffing Levels - 5 Year History									
Function	2011	2012	2013	2014	2015					
General government	197	206	202	217	238					
Public safety										
Police										
Officers	146	146	151	158	170					
Civilians	58	59	67	67	70					
Fire										
Firefighters and officers	140	161	161	165	185					
Civilians	13	13	15	15	17					
Highways and streets										
Engineering	46	48	46	44	45					
Maintenance	49	49	42	54	55					
Culture and recreation	355	360	378	449	451					
Environmental services	12	12	12	12	12					
Water	63	63	61	64	68					
Sewer	16	16	19	19	19					
Stormwater	6	7	6	11	12					
Total	1,101	1,140	1,160	1,275	1,342					



The Government Finance Officers Association of the United States and Canada (GFOA) has presented an Award for Outstanding Achievement in Popular Annual Financial Reporting to the City of Frisco, Texas for its Popular Annual Financial Report for the fiscal year ended September 30, 2014.

The City Finance Department has also received two other recognitions from GFOA including the Certificate of Achievement for Excellence in Financial Reporting for the Comprehensive Annual Financial Report (CAFR) for the last fifteen years and the Distinguished Budget Presentation Award for our Annual Budget for the past eight years.

Our Purchasing Division has received the NPI Achievement of Excellence in Procurement for eleven consecutive years. And, finally, the City has participated in the Texas Comptroller Leadership Circle Transparency Program since it was introduced in 2009. We have been receipents of the Gold Award and last year earned the Plantinum Award.



